

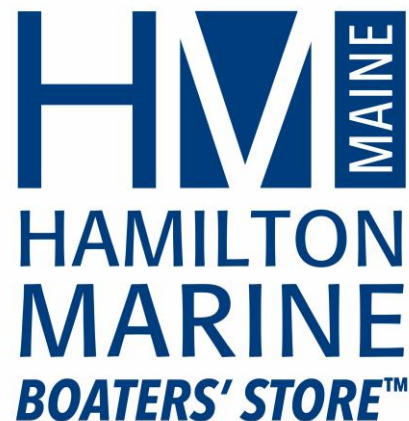
The Board of Directors of the  
**MAINE MARINE TRADES ASSOCIATION**  
Cordially invite you to attend the

# 2020 Annual Conference



Thursday ❖ January 16, 2020  
Maine Maritime Museum ❖ Bath, Maine  
8:30 am - 1:00 pm

*With Support from Our Gold Level Sponsors*



**Exhibiting Sponsors ❖ Networking ❖ Speakers ❖ MMTA Updates**

## 2020 Annual Conference

MMTA is pleased to present another annual conference for members, sponsors, and industry partners. After positive feedback from our last conference, we will be returning to the Maine Maritime Museum in Bath for a similar format this year, including four informative presentations. We will have coffee and lunch and plenty of time for networking. We hope you will join us! Again, your registration will include admission to the museum on the day of the conference.

### Conference Agenda

TIME	Meeting Room	Entrance
8:30 – 9:00 am	Continental Breakfast	TRADE FAIR Exhibits
9:00 – 9:15	Welcome: Updates from the MMTA President and Treasurer	TRADE FAIR Exhibits
9:15 – 9:35	TOPIC 1: YOUR VOICE IN LEGISLATION	TRADE FAIR Exhibits
9:35 – 10:00	Break	TRADE FAIR Exhibits
10:00 – 10:25	TOPIC 2: MARIJUANA LAWS	TRADE FAIR Exhibits
10:25 -10:50	TOPIC 3: ABANDONED BOATS	TRADE FAIR Exhibits
10:50 -11:10	Break	TRADE FAIR Exhibits
11:10-11:40	TOPIC 4: FLOOD INSURANCE	TRADE FAIR Exhibits
11:40 – 12:10	Lunch	TRADE FAIR Exhibits
12:10 – 12:40	MMTA Director -MMTA Updates during dessert	TRADE FAIR Exhibits

*Thank you to our Silver Level Sponsors*

[Allen Insurance and Financial;](#) [Maine Boats Homes & Harbors](#)

[Maine Island Trail Association;](#) [Maine LabPack](#)

[Martin Walter Company / Marine Travelift;](#)

[Rubb Building Systems](#)

*And our Bronze Level Sponsor* [CW Hayden](#)

# Presentation Topics

## **YOUR VOICE IN AUGUSTA -Presenter, Curtis Picard, President & CEO of the Retail Association of Maine**

State politics may typically seem controlled by paid lobbyists and their influence on lawmakers, but individuals and business owners do have a powerful voice in Augusta. In this presentation Curtis Picard will explain some of the basics of the legislative process and how you can get involved. The legislative process is designed to allow anyone to submit their testimony. You don't even have to travel to Augusta to do it! Curtis has previously presented on this topic to the Maine Pharmacy Association.

## **MARIJUANA AND EMPLOYMENT IN MAINE -Presenter, Amanda O'Leary, Maine Dept of Labor**

In this presentation we will get clarification about the Marijuana Legalization Act and how it pertains to the workplace. Amanda O'Leary from the Maine Department of Labor will explain what employers can do regarding workplace policies for pre-employment, testing, discipline and enforcement. Amanda's work focuses on Maine's Substance Use Testing law where she assists employers in developing their company policies. Amanda is also the instructor for the Impairment Detection Training for Employers course available through the Department's SafetyWorks! Institute. She has presented on Impairment and Marijuana Use in the Workplace at various professional venues, including the 2019 Convention of Maine Counties and the Maine Safety & Health Conference. In addition, Amanda is a member of the Marijuana Advisory Commission, representing the Department of Labor.

## **ABANDONED BOATS/ DERELICT BOATS -Presenter, Ben Ford, Partner, Verrill**

Unfortunately, many boatyards and marinas find themselves with the occasional vessel sitting on their property accumulating storage costs without payment. In some cases, the outstanding invoices may start to surpass the apparent value of the vessel. In this session we will learn what can be done legally--and when, to deal with the situation. Specific language should be included in storage contracts and agreements to help avoid further complications should the situation arise. Ben Ford, a partner at Verrill and MMTA Board Secretary, will be presenting on this topic. Ben's legal work focuses on labor, employment, and maritime issues.

## **FLOOD INSURANCE -Presenter Cale Pickford, Allen Insurance and Financial**

Insurance is a significant cost of doing business anywhere, but coastal, lakefront and riverfront properties often have the added burden of flood insurance. If you thought your business (or home) would be forever increasing in value due to the waterfront location, the cost of insurance could eventually start to lower your resale value and/or ability to afford certain coverage. In this session we will get an overview of flood insurance, the National Flood Insurance Program, and FEMA mapping as they pertain to our industry and coastal communities. The presentation could help you think about how to better prepare for expansion, facility upgrades, and/or succession planning. Cale Pickford specializes in both personal and business insurance and has previously presented to Maine's real estate industry regarding flood insurance issues.

**MAINE MARINE TRADES ASSOCIATION  
2020 Annual Conference  
REGISTRATION FORM**

(All information must be provided to process your registration)

**Company Name:** \_\_\_\_\_

**Contact Person:** \_\_\_\_\_

**Phone & E-mail:** \_\_\_\_\_

**Please register the following individual(s) from our company:**

(Please list names as they should appear on badges)

**Name:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**Name:** \_\_\_\_\_

**With limited seating please call or email first to reserve your space.**

Paying by credit card?

\_\_\_\_\_ # Registrations @ \$63.00/person for MMTA Members = \$ \_\_\_\_\_

\_\_\_\_\_ # Registrations @ \$98.00/person for non-members = \$ \_\_\_\_\_

MMTA send invoice to this email to pay securely by credit card \_\_\_\_\_

Paying by check? You get a little discount!

\_\_\_\_\_ # Registrations @ \$60.00/person for MMTA Members = \$ \_\_\_\_\_

\_\_\_\_\_ # Registrations @ \$95.00/person for non-members = \$ \_\_\_\_\_

Please make checks payable to **Maine Marine Trades Association** and mail to:

**Maine Marine Trades Association**

**PO Box 1472**

**Rockland, ME 04841**

**Registrations and payments must be received by Monday, January 13, 2020**